



Hayward Dual Enrollment Financial Services Customer Representative Academy

Technical Diploma 14 credits

Learn the basic elements of money management and strategies for building financial security and wealth. Instruction is offered in a combination of in-person and ITV (Interactive Television) right in your high school! Looking for more opportunities? This program is a Career Pathway into Financial Services, a two-year associate degree.

WITC's Financial Services Customer Representative Academy graduates are well-prepared to step directly into a variety of careers with topics such as:

- ✔ Credit Cards
- ✔ Saving
- ✔ Taxes
- ✔ Buying a car
- ✔ Running a business
- ✔ Loans
- ✔ Managing debt
- ✔ Retirement
- ✔ Buying a house
- ✔ Bookkeeping
- ✔ Budgeting
- ✔ Negotiating deals
- ✔ Investing
- ✔ Insurance

Next Steps:

1. Meet with your High School Guidance Counselor/Dual Enrollment Coordinator to see if you qualify for the WITC Dual Enrollment Academy.
2. Attend a Dual Enrollment Informational Session at WITC or your high school.
3. Complete a WITC Dual Enrollment Academy Application and submit it to your High School Guidance Counselor/Dual Enrollment Coordinator for approval.

Curriculum

CLASS	CREDITS
Financial Accounting 1	4
MS PowerPoint	1
MS Word A	1
MS Excel A	1
MS Excel B	1
Principles of Finance (ITV)	3
Personal Finance	3

Observe Financial Services Program students in action through the WITC Career Program Shadow. A quick call to a WITC admissions advisor starts the process.



WISCONSIN
INDIANHEAD
TECHNICAL
COLLEGE

witc.edu • 800.243.9482

Contact your High School Guidance Counselor if you are interested in this type of learning experience.

Financial Services Pathway

EXPERIENCE. SUCCESS. ONE STACKABLE CREDENTIAL AT A TIME.

Career Pathways are an innovative model that connects progressive levels of education allowing you to build upon your education in increments. Along the way you develop job skills, have potential for higher earnings, and become more marketable to employers. WITC also has support services available to help you along the pathway, including Study Skills, Employment Services, Accommodations, Financial Aid, and others.

Financial Services Customer Representative
 Technical Diploma (less than one-year) (part time option available)

CAMPUS
 Ashland*, New Richmond*, Rice Lake*, Superior*
 Outreach Centers: Ladysmith* & Hayward*

CREDITS 14

ESTIMATED 2019-2020 TUITION
 \$2,082

POTENTIAL CAREERS
 Bank Teller, Customer Service Associate, Member Services Representative, Teller, Cashier, Sales Associate, Loan Analyst, Loan Processor

RANGE OF YEARLY SALARY
 \$28,931 to \$32,757 Annually**

WITC 2018 GRADUATES**
 Employed Within 6 Months 100%
 Average Yearly Salary \$30,962



Financial Services
 Associate Degree (two-year) (part time option available)

CAMPUS
 Ashland*, New Richmond*, Rice Lake*, Superior**
 Outreach Centers: Ladysmith* & Hayward*

CREDITS
 46 Credits Remain – If successfully completed the Financial Services Customer Representative Technical Diploma

60 Credits - Total Credits Needed to Receive Financial Services Associate Degree

ESTIMATED 2019-2020 TUITION
 \$8,799

Financial Aid Eligible

POTENTIAL CAREERS
 Business Manager or Owner, Loan Officer or Personal Banker, Sales or Sales Manager, Financial Analyst, Investment Advisor, Insurance Sales or Broker, Real Estate Sales or Broker, Stockbroker, Accountant / Bookkeeper

RANGE OF YEARLY SALARY
 \$20,798 to \$45,000 Annually**

WITC 2018 GRADUATES**
 Employed Within 6 Months 100%
 Average Yearly Salary \$32,899



BEYOND WITC

Transfer Options
 Cardinal Stritch University
 Franklin University
 Lakeland University+
 Northland College+
 UW Oshkosh+
 UW River Falls
 UW Superior+
 UW Stout

Important Notes on Transferring:

- Check out witc.edu/transfer for details on specific agreements listed below
- The colleges listed above have developed a Technical Diploma/ Associate Degree to Bachelor Degree Articulation Agreement with WITC
- + These colleges have developed an agreement directly related to the Financial Services field
- To learn how your education, or previous college credits, will transfer, talk to a transfer coordinator, at any of the four year colleges listed, to learn how to maximize your credit transfer opportunities
- Transferology, www.transferology.com, or Transfer Evaluation System (TES), may be helpful tools to assist your transfer process

*Combination of Online, Your Choice, In Person, and ITV (Interactive Television) instruction

If you have completed previous credits that transfer into the more advanced program, your costs may be less. Please speak with WITC staff if you have questions on how costs are determined. Tuition is an estimate and does not include any miscellaneous fees for various courses, tools, books, supplies or uniforms. Program book costs are in addition to tuition and fees and vary depending on course selection and where the books are purchased or rented.

**Wage and employment data is compiled from the 2017-2018 WITC Graduate Survey Report.

